



## Cold Climate Heat Pumps

Effective October 1, 2016. The following point of purchase discounts will go live for the CCHP upstream program. This is a "limited time offer" which will **expire on March 31, 2017**. We may opt to extend or reduce rebates at that time:

	System Size	Current Discount	New Discount
Cold Climate Heat Pumps	Single Zone/Multi Zone (<=2 tons)	\$300	\$600
	Multi Zone (>2 tons)	\$400	\$800

## Heat Pump Water Heaters

Effective October 1, 2016. The following point of purchase discounts will go live for the HPWH upstream program. This is a "limited time offer" which will **expire on March 31, 2017**. We may opt to extend or reduce rebates at that time:

	System Size	Current Discount	New Discount
Heat Pump Water Heaters	All Sizes	\$400	\$600

## Launch of Q-Sync Motor Program

As EVT's first Upstream Refrigeration program, the Efficient Evaporator Fan Motor (EEFM) program rolled out on September 1<sup>st</sup>. Below are the rebates and locations where these products can be purchased.

Manufacturer	Model Number	Output Wattage	Upstream Discount
QM Power	QSM12-1A-xx	6-12	\$60
QM Power	QSM50-1A-xx	38-50	\$100
QM Power	QSM50-2A-xx	38-50	\$100

Distributors carrying the Q-Sync products and partnered in our EEFM program:

- F.W. Webb Company
- United Refrigeration

Additional Info:

Q-Sync motors are a new type of motor which has been developed for use in refrigeration applications, specifically running evaporator fans (other applications in development). These "synchronous motors" are up to 30% more efficient than ECM technology and 80% more efficient than shaded pole. We have worked closely with QM Power, the sole manufacturer of these products, and are very excited at the implications for refrigeration in Vermont. A single grocery store can have over 300 of these motors on its refrigeration equipment! Our initial target markets are Grocery and Convenience stores, which utilize a large concentration of refrigeration but there are opportunities throughout many other vertical markets as well (i.e. foodservice, breweries, schools, restaurants, etc.)

## Bonus Incentives for Rooftop Controllers

As a subset of VFDs, rooftop controllers are getting an enhanced rebate over the standard offer through the end of 2016. Following are the details of these Bonus Incentives:

Effective 9/9/16-12/31/16		
Horsepower of Supply Fan Motor	Current Rebate Amount	New Rebate Amount
2-5 HP	\$200	\$400
7.5-100 HP	\$150	\$300

Rooftop controllers save money and energy by slowing down supply fans on rooftop units that normally run at full speed. Despite the savings potential and ubiquitous nature of rooftop units, we have struggled to get traction on their uptake in Vermont. These enhanced rebates are designed to jumpstart the market and push a large volume of installs in the next 3 ½ months.